

Improving public tender requirements analysis and asset matching

Webinar Wednesday, August 2, 2017 Host: José Fuentes



Content

- Introduction to TRC and RQS
- Public tenders: how customer needs are collected
- A semantic approach applied to a tendering process
- Semantic tools to help during the tender process
 - Vocabulary extraction
 - Extraction of needs and requirements from textual documents
 - Requirements quality analysis
 - Needs vs Requirements matching
 - Needs clustering
- Live demo
- Q&A









Introduction







TRC - Our competences



Trace + Retrieval + Quality Towards systematic Reuse

By means of : **Repositories** containing **Ontologies** and Assets



About ULMA

We offer specialized consulting, design, development & test services along the whole embedded product lifecycle

SYSTEMS ENGINEERING SOFTWARE HARDWARE PROGRAMMABLE LOGIC

Focused on Safety Critical applications

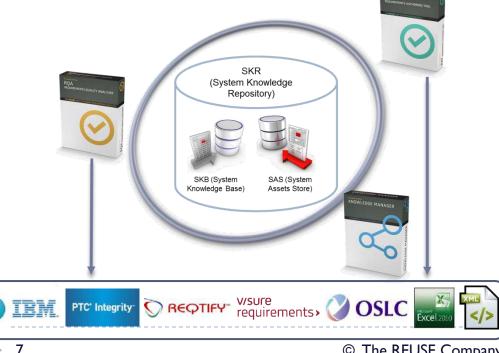
RAILWAY MEDICAL ENERGY AUTOMOTIVE INDUSTRIAL





RQS – Requirements Quality Suite

- The Requirements Quality Suite (RQS) intends to tackle requirements quality management by offering a set of tools and processes
- Automatic measurement of requirements quality metric
- Support to Requirements Authoring
- RQS models requirements quality metrics using the CCC approach (Correctness, Consistency and Completeness)



- Requirements Quality Analyzer
 (RQA): to setup, check and manage the quality of a requirements specification
- **Requirement Authoring Tool (RAT):** to assist authors while they are creating or editing requirements.
- Knowledge Manager (KM): to manage knowledge around a requirements specification: dictionaries, glossaries, concept maps, knowledge models, ontologies, patterns...

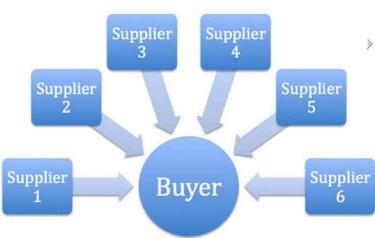
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Improving public tender requirements analysis and asset matching



Scenario setting





- **Objective:** provide a bid after analyzing the public tender
- Analysis includes performing an asset gap analysis to determine
 - What needs to be developed
 - In-house
 - Subcontracted
 - What can be reused
 - Equipment
 - Requirements
 - Tests
 - Code
 - Documentation
 - Blueprints
 - Schematics
 - Etc.



Tasks to perform during analysis



TI Parsing the public tender

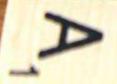
- Break it down into a manageable requirements document
- Make it ready to be analyzed and compared
- **T2 Cluster the requirements:** Allocate requirements to one or more teams or departments so they can further analyze them to:
 - Detect inconsistencies, errors and incoherencies
 - Estimate development effort: time and effort

T3 Match assets and perform gap analysis:

- Determine if we can reuse any of our existing assets in this new opportunity
 - Have we done similar systems before?
 - How compliant are we?
 - Do our existing systems need additional but minor functionality?
 - Are required functionalities available through configuration of our existing equipment?
- Identify gaps, systems and artifacts we haven't done before
 - Can we scope them fast enough to determine if they are going to be developed in-house or subcontracted? If the latter, could we get estimates from subcontractors before we bid?

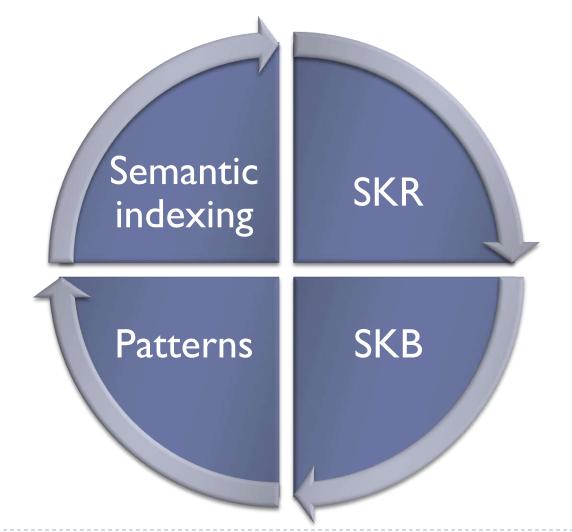
Knowledge Centric Approach

Semantic techniques ED,





Knowledge Centric Approach: the key concepts





Requirements quality metrics: knowledge needs

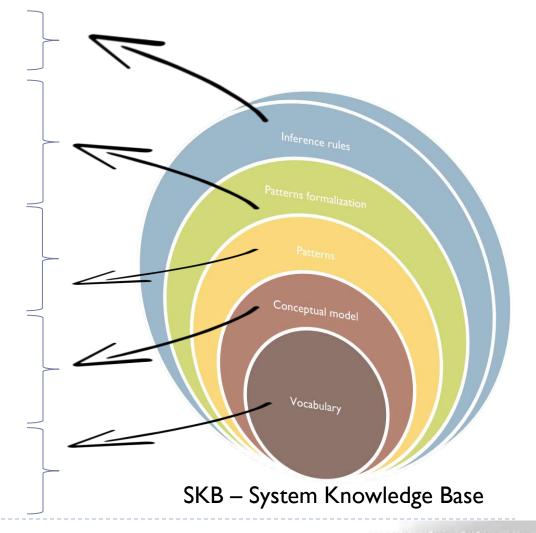
To provide advanced reasoning

To make information understandable by computers: quality, retrieval...

To identify structures in requirements and textual documents

Terms are linked together and clustered according to business relationships

Common terms, forbidden terms, domain specific terms...





Requirement templates: for individual requirements

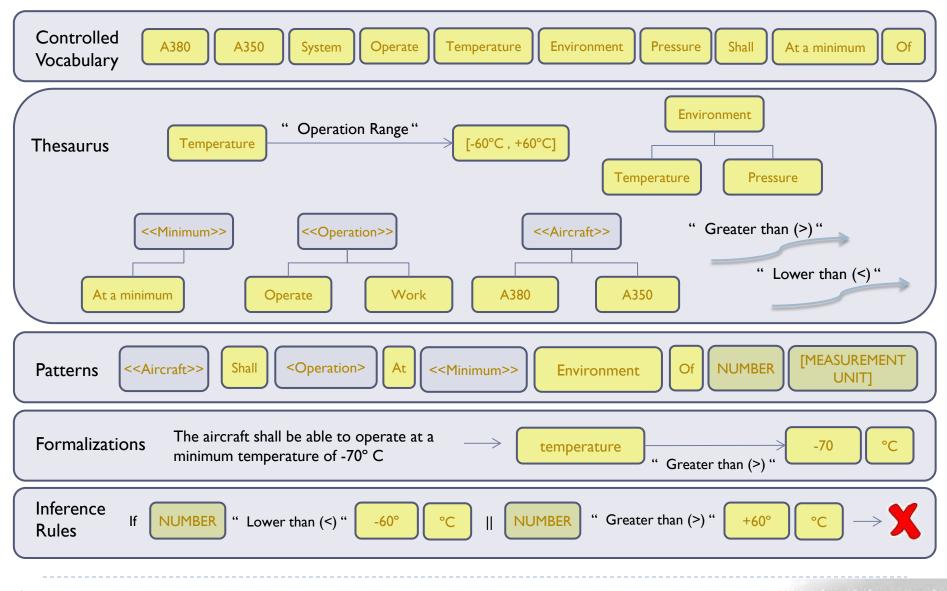
- Different names for 'almost' the same 'thing':
 - Requirement templates
 - Statement level template
 - Boilerplates
 - Requirement patterns

```
....
```

When / After / If	[Condition]	<subject></subject>	Shall	<action></action>	<object></object>	[Constraint]

- Useful for:
 - Requirements identification
 - Vocabulary gathering
 - Requirements matching
 - Requirements quality checking







Semantic indexing process

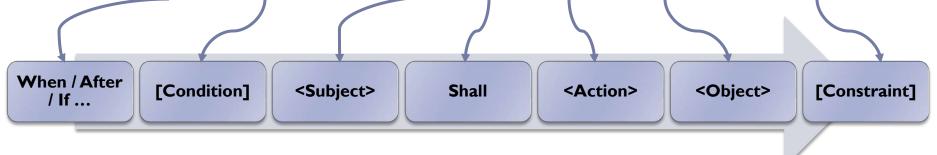
Tokenization Normalization Disambiguation • Pattern matching • Formalization



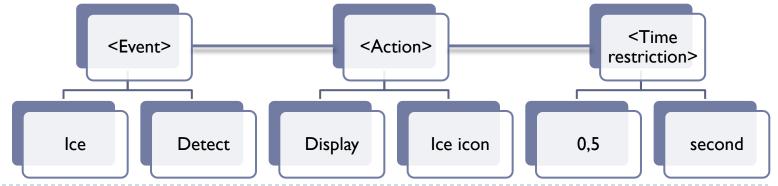
Semantic indexing process

Inputs and outputs:



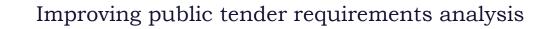


Semantic formalization (output):



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Applying a semantic approach to a tendering process





Applying a semantic approach: vocabulary extraction

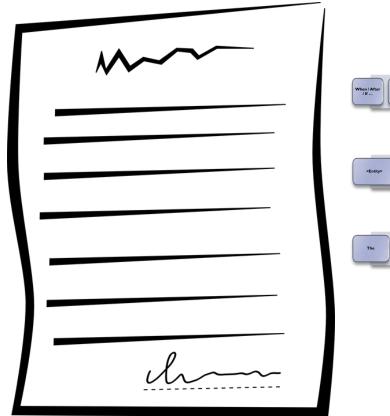
- > Sharing a key vocabulary among all parties is key:
 - Using glossaries from the tender document
 - Based on semantic indexing and frequencies
 - Based on patterns: to provide additional meaning (semantic) and accuracy to the extraction

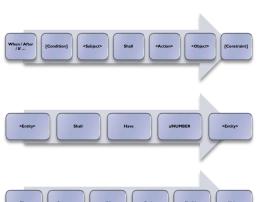


Improving public tender requirements analysis

Applying a semantic approach: extraction of needs

Based on semantic patterns:







... and more

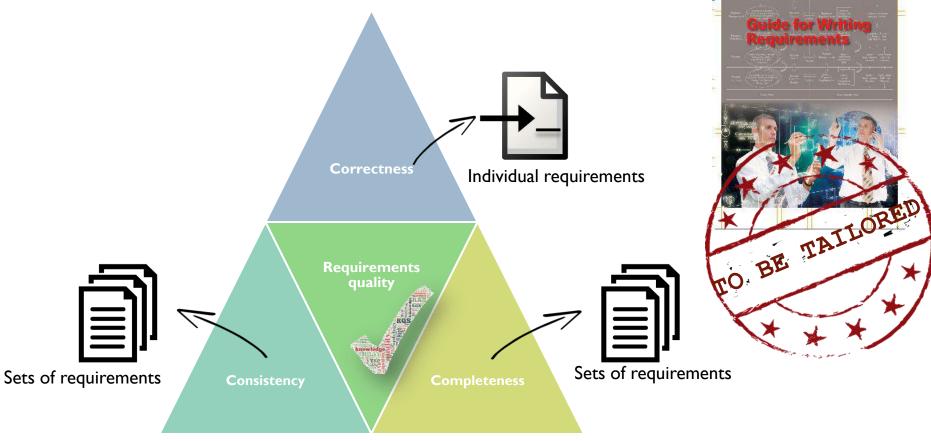


Improving public tender requirements analysis

NCOS

Applying a semantic approach: requirements quality analysis

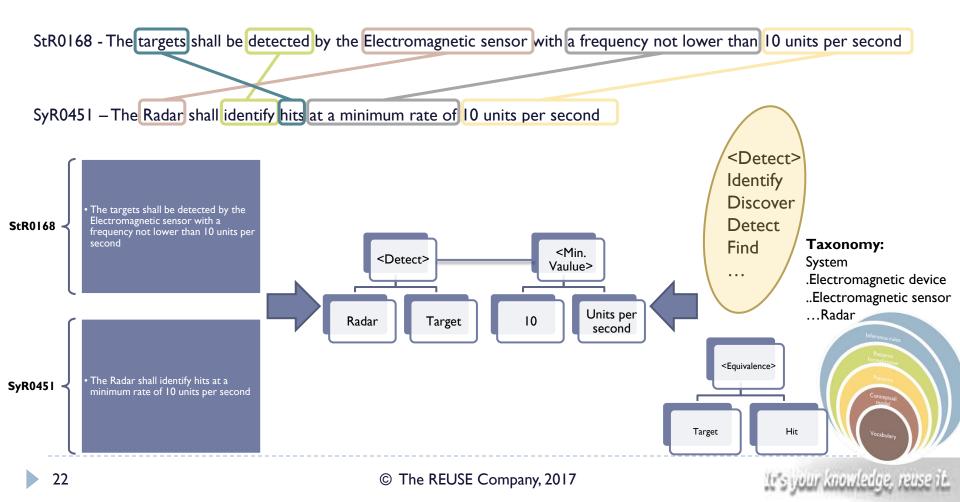






Applying a semantic approach: Needs vs Requirements matching

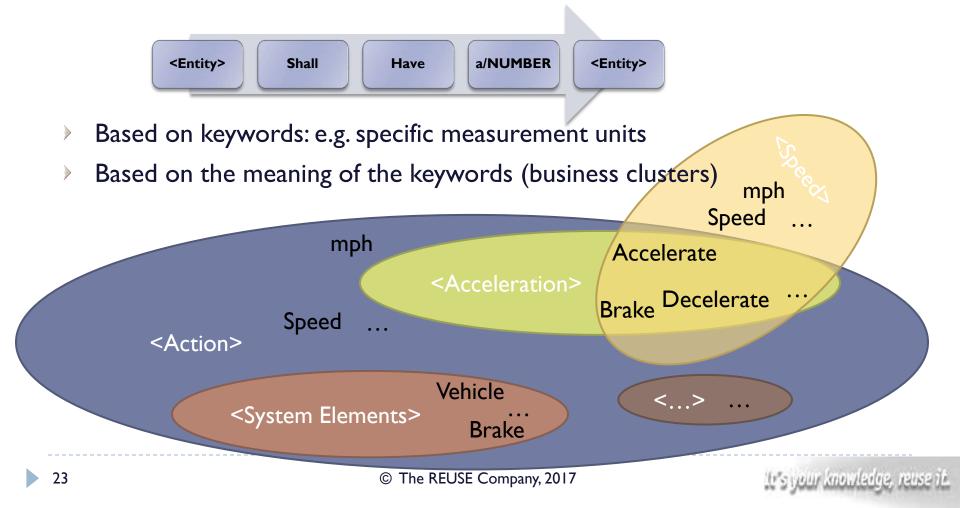
Based on patterns, formalization and knowledge bases:





Applying a semantic approach: clustering

Based on the structure of the requirement (pattern): e.g. structural





Conclusions: leveraged activities and techniques

- Knowledge management: common understanding with shared vocabularies
- Requirements tagging and extraction
- Quality checking of individual requirements: CCC approach
- Identification of gaps: to ask for clarifications...
- Requirements vs. Needs matching: leveraging reuse activities
- Requirements clustering: to streamline the tender review process



Conclusions: benefits for buyer and bidder

- **For the buyer:**
 - **REDUCE RISKS**
 - Common understanding
 - High quality projects
 - Cross-checking of inconsistencies among different tenders (SoS)
 - Reduce overall costs

- For the bidder:
 - REDUCE RISKS
 - Common understanding
 - High quality specifications
 - Reduce project cost
 - More reuse
 - Less re-work







Live demo

StRS StRS StrS StrS StrS StrS StrS StrS			~	Scoreboard Quality view Metrics Users Charts Metrics Metrics	Suggestions					
	Mod	lule selector		Requirements Correctness Completeness Consistency	Knowledge I	oase				
quiremen	ts:									
		ID	Û	Text	Correctness	Score	Mand	Correctness qualit	Consistency	Issues
Ð 🗐		StR1		The altitude resolution is equal to or less than	***	2.85	0	21/03/2017 12:51:	***	N/A
: II		StR2		The pressure altitude from an approved statement of the s	***	2.85	0	21/03/2017 12:51:		N/A
: 🗉		StR3		The system shall warn the air traffic cor	***	2.85	0	21/03/2017 12:51:		N/A
		StR4		The pilot shall be able to light the inter	***	3.57	0	21/03/2017 12:51:		N/A
3 🔳		StR5		The engine shall provide enough pow	***	2.85	0	21/03/2017 12:51:		N//
3 🔳		StR6		The air traffic controller shall be warne	***	3.57	0	21/03/2017 12:51:		N//
3 🔳		StR7		The dashboard shall warn the pilot abd	***	3.57	0	21/03/2017 12:51:		N//
		StR10		There shall be a button in the dashboard	***	4.28	0	21/03/2017 12:51:		N/A
3 🔳		StR11		The aircraft should quickly allow the removement	$\star \star \star$	2.85	0	21/03/2017 12:51:		N//
3 🔳		StR43		The maximum speed of the aircraft shall be 90	$\star \star \star$	3.33	0	21/03/2017 12:51:		N/A
3 🔳		StR13		The maximum speed of the aircraft shall be 900 mph	$\star \star \star$	2.66	0	21/03/2017 12:51:		N//
		StR14		The maximum speed of the aircraft shall be 900 mph (1600 km/h)	$\star\star\star$	2.00	0	21/03/2017 12:51:		N/A
3 🔳		StR31		TBD	$\star \star \star$	20.00	1	21/03/2017 12:51:		N//
		StR32		When the speed of the car is above 5 mph (8 Km/h) the passengers shall not be allowed to o	$\star\star\star$	2.00	0	21/03/2017 12:51:		N/A
3 🔳		StR34		The fire alarm shall be activated when the temperature is over 100 degrees	$\star \star \star$	2.85	0	21/03/2017 12:51:		N//
: 🗉		StR33		The aircraft shall be white	$\star \star \star$	2.85	0	21/03/2017 12:51:		N/A
- III		StR35		The aircraft shall have flaps	$\star \star \star$	4.28	0	21/03/2017 12:51:		N/A
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€ III Total requ	irement			The aircraft shall have 2 wings			-	21/03/2017 12:51: whole specification		ality de









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